**Information memorandum**

**CJSC Shchara-Agro**

Full and short name: Shchara-Agro Closed Joint Stock Company (Schara-Agro CJSC)

Address (location): 225352, Republic of Belarus, Brest region, Baranovichi district, Malakhovetsky s / s, ag . Peaceful

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1. **General information about the organization**

Closed Joint Stock Company "Shchara-Agro" was established in the process of reorganization through the transformation of the collective farm "Red Banner", which passed the Republican registration, in accordance with the decision of the Baranovichi District Executive Committee No. 623 of December 18, 1996 and registered in the Register of Republican Registration No. 69.

The collective farm "Red Banner" of the Baranovichi region was organized on April 1, 1991 as a result of the reorganization of the state farm "Red Banner" in accordance with the decision of the Brest Regional Executive Committee No. 51 of 19.03.1991.

The state farm "Red Banner" was established in March 1960 on the basis of 4 collective farms - "The Way to Communism", "Young Guard", "Red Banner" and the collective farm. Suvorov.

Closed Joint Stock Company "Shchara-Agro" was established on the basis of private common shared ownership in accordance with the Agreement on the establishment and operation of the Company dated February 22, 2003, the provisions of the Civil Code of the Republic of Belarus, the Law of the Republic of Belarus "On Joint Stock Companies, Limited Liability Companies and Companies with additional liability”, other provisions of the legislation of the Republic of Belarus.

The Company does not have separate subdivisions (representative offices, branches).

Shchara-Agro CJSC is a legal entity, has a current (settlement) account and special accounts in banking institutions, an independent balance sheet, a seal with its name, stamps with its name, and other details of a legal entity.

In its activities, the company is guided by the Charter and current legislation.

The main purpose of the establishment and operation of the Company is economic activity aimed at saturating the market with high-quality crop and livestock products, ensuring the efficient operation of the enterprise and, on this basis, obtaining a constant increase in profits necessary to meet the social and material needs of the Shareholders, meeting public needs for its products, work , services.

Over the years, with the participation of the collective farm, a children's music school, a labor and recreation camp, a feldsher-obstetric station, a pharmacy, and other cultural and community facilities were built.

Since 1983, a powerful production base and an extensive social sector have been created on the territory of the economy, including:

* mechanized livestock buildings in the villages of Malakhovtsy and Volokhva ;
* a new dairy farm for 1000 heads with calves rearing up to 20 days of age;
* repair and mechanical sector;
* vegetable store;
* potato storage;
* granary;
* repair and mechanical workshop.

The total land use area is 3212 ha, of which 2727 ha are agricultural land, including 2494 ha of arable land and 232 ha of meadow land. Arable land makes up 91.5% in the structure of agricultural land, 8.5% is occupied by hayfields and pastures (table 1.1)

Table 1.1. Composition of land plots of CJSC " Schara -Agro" as of 01.01.2023

|  |  |  |
| --- | --- | --- |
|  | Square,  ha | Specific gravity,  % |
| Total land area | 3212 | 100 |
| Agricultural land - total | 2727 | 84.9 |
| of which: arable land | 2494 | 91.5 |
| hayfields | 101 | 3.7 |
| pastures | 131 | 4.8 |

CJSC "Shchara-Agro" is subordinate to the Department of Agriculture and Food of the Baranovichi District Executive Committee. The main points for the delivery of agricultural products and logistics are located in the city of Baranovichi.

At present CJSC "Shchara-Agro" is a large agricultural dairy enterprise, the land of which is directly adjacent to the city of Baranovichi.

The central estate is located in ag . Peaceful.

The main commodity branches of crop production are grain. The main commodity branches of animal husbandry are milk and cattle. The share of livestock revenue in the total volume is 86.8%. The overall result of the production and economic activities of Shchara-Agro CJSC is the sum of the results of the work of each division separately.

The development strategy of Shchara-Agro CJSC is determined taking into account the strengths and weaknesses of its production and economic activities, opportunities for further improvement of production and threats to the sale of products associated with external conditions for production and sale.

**Strengths in economic activity** :

- orientation of products to the domestic buyer;

- manufactured products are food products, the demand for which is characterized by low elasticity;

– high quality of manufactured products that meets all applicable norms and standards;

- Availability of highly qualified and experienced staff.

**Weaknesses in economic activity** :

- an increase in production costs due to an increase in prices for basic raw materials and fuel and energy resources;

– lack of own working capital;

- lack of funds for modernization and technical re-equipment of the enterprise.

**Features** :

– improving the quality of products;

– increase in production volumes;

- Expansion of the sales market.

**Threats** :

- the impact of weather conditions on agricultural production.

The objective of the strategic development of Shchara-Agro CJSC is to create conditions for increasing the volume of agricultural production in order to maintain the food security of the republic at the required level.

Stabilization and improvement of the financial position of Shchara-Agro CJSC directly depends on the level of productivity of the livestock industry and the yield of the crop industry.

The enterprise development strategy provides for:

– Reduction of non-production costs in the production of agricultural products and optimization of productive costs.

– Creation and production of competitive high-quality products.

– Organize the search for new distribution channels and new promising markets.

– The use of new innovative technologies for the production of agricultural products in order to reduce its cost.

**II. Financial indicators of economic activity of the organization**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Index | 2020 | 2021 | 2022 |  | 2021 |
| Net asset value | 10039 | 10363 | 10919 | 10363 |
| Proceeds from the sale of products, works, services, thousand rubles. | 4915 | 4960 | 5466 | 4464 |
| Profit from the sale of products, works, services, thousand rubles. | 5 | 8 | 48 | 8 |
| Net profit, thousand rubles | 476 | 324 | 556 | 324 |
| Profitability of sold products, works, services, % | 0.1 | 0.2 | 1.0 | 0.2 |
| Accounts receivable, thousand rubles | 184 | 109 | 70 | 109 |
| Accounts payable, thousand rubles | 4757 | 5447 | 5454 | 5447 |
| Average salary, rub. | 724.6 | 743.1 | 875.9 | 743.1 |

1. **Enlarged nomenclature of manufactured products, works, services rendered**

The company specializes in the production of crop products: cereals, rapeseed. Animal husbandry is represented by dairy and beef cattle breeding.

Product Information

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Products, works, services (by types) | Issue volume | Year | | |
| 2020 | 2021 | 2022 |
| Milk | tons | 4171 | 4263 | 4129 |
| Cattle rearing products | tons | 264.1 | 257.3 | 209.1 |
| Cereals and legumes | tons | 3265 | 2263 | 2639 |
| Potato | tons | 1164 | 807 | 394 |
| Rape | tons | 214.7 | 87 | 85 |

1. **Implemented investment projects**

1. Object: "Construction of the MTF for 1000 heads in the village of Mirny, Baranovichi district with calves up to 20 days of age" actually spent 3996 thousand rubles. With the introduction of the complex, production volumes increased and the quality of milk improved.

A total of 3864 tons were sold. 4129 tons of milk was produced, milk yield per cow is 4580 kg.

2. Reconstruction of a barn for a calf for 400 heads in the village of Volokhva 321.0 thousand rubles.

rearing cattle .

**V. \_ Structure of employees:**

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | Age: | | | | | | | | |
|  | | up to 31 | 31-39 | 40-49 | 50-54 | 55-59 | 60+ | | Total |
| Number, incl. | | | 9 | 13 | thirty | 18 | 25 | 21 | | 116 |
| – number of employees with higher education | | | 3 | 2 | 4 | 2 | 3 | 2 | | 16 |
| - with secondary special | | | 3 | 7 | 8 | 4 | 4 | 2 | | 28 |
| – with vocational education | | | 3 | 3 | 6 | 3 | 2 | 1 | | 18 |
| - with secondary education | | |  | 1 | 12 | 6 | 13 | 14 | | 46 |
| - with basic education | | |  |  |  | 3 | 3 | 2 | | 8 |
| Total number of employees: | | | | | | | | | 116 | |
| - the number of management apparatus | | | | | | | | | 27 | |
| – number of production personnel | | | | | | | | | 89 | |
| including number of key workers | | | | | | | | | 89 | |

**VI . The structure of the implementation of works (services):**

|  |  |  |  |
| --- | --- | --- | --- |
| Structure (in %) | 2020 | 2021 | 2022 |
| domestic market | 100.0 | 100.0 | 100.0 |
| External market | 0 | 0 | 0 |
| Total | 100.0 | 100.0 | 100.0 |

**VII . Information on land plots in use, lease, ownership:**

|  |  |  |  |
| --- | --- | --- | --- |
| Location of the site | Area, ha | Right | Land use act |
| Brest region, Baranovichi district, Lesnyansky s / s, north of the village of Guta | 242.4135 | Permanent use | No. 110/1156-8177 dated April 14, 2015 |
| Brest region, Baranovichi district,  on the south side adjoins the city of Baranovichi | 1489.3324 | Permanent use | No. 110/1851-1953 dated April 07, 2021 |
| Brest region, Baranovichi district, Lesnyansky s / s, north- east of the village of Guta | 529.0472 | Permanent use | No. 110/1756-9177 of July 06, 2021 |
| Brest region, Baranovichi, southwestern part / study area No. 1 / | 77.7267 | Permanent use | No. 110/1851-2068 of 05.05.2021 |
| Brest region, Baranovichi district, adjoins the village of Yastembel from the east side | 10.0405 | Permanent use | No. 110/1156-2559 dated November 22, 2012  Notification of amendments dated 03/30/2017. |
| Brest region, Baranovichi district, Malakhovets s / s, east of the village of Glinische | 30.3254 | Permanent use | No. 110/662-3737 of 08/02/2016 |
| Brest region, Baranovichi district , Lesnyansky s / s, Grudy village | 9.6118 | Permanent use | No. 110/1156-8181 dated April 14, 2015 |
| Brest region, Baranovichi, southwestern part / area No. 2/ | 4.5578 | Permanent use | No. 110/1243-996 dated July 29, 2015 |
| Brest region, Baranovichi, southwestern part / area No. 3/ | 4.4759 | Permanent use | No. 110/1243-997 dated July 29, 2015 |
| Brest region, Baranovichi district, Malakhovets s / s, east of the village of Glinische | 22.4594 | Permanent use | No. 110/662-3738 dated 02.08.2016 |
| Brest region, Baranovichi district, from the south-western side adjoins the village of Yastrembel | 329.0139 | Permanent use | No. 110/1851-1955 of 04/07/2021 |

**VIII . Information on permanent structures (buildings, structures):**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Name (appointment), location. | Number of units | Year of construction | number of storeys | General state |
| Administrative building, ag. Peaceful | 1 | 1967 | 2 |  |
| Calf village Volokhva | 6 | 1982, 2005 | 1 | 2 calf houses require reconstruction |
| Cowshed, milking and milk block, maternity ward, auxiliary premises block, ag . Mirny, village Malakhovtsy | 6 | 1986, 2013 | 1 |  |
| Boiler room, pumping station, energy building, checkpoint, ag. Peaceful | 4 | 2011 | 1 |  |
| Potato storage, vegetable storage, village Malakhovtsy | 3 | 1984 | 1 |  |
| Oil depot, ag . Peaceful | 1 | 1976 | 1 |  |
| Repair shop, archer repair shop , checkpoint | 3 | 1967, 2005 | 1 |  |
| Livestock breeder's house | 1 | 1985 | 1 |  |
| Residential buildings, ag . Mirny, the village of Volokhva , the village of Yastrembel , the village of Malakhovtsy | 10 | 2011 | 1 |  |
| Hay storage in the village of Volokhva , haylage trenches, in the village of Volokhva , in the village of Malakhovtsy , ag. Peaceful | 8 | 1983, 2013 |  | 1 building needs renovation |
| Malakhovtsy village | 3 | 1974, 2008 |  |  |
| Water tower, well, household chores | 8 | 1980, 2011 |  |  |

**IX . Information about machines and equipment:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Equipment name, equipment manufacturer, power | Number of units | Purpose (place in the technological process) | Year of entry | Condition (percentage wear) |
| Tractor | 18 | Transport, field work | 2001, 2018, 2021 |  |
| Plow, cultivator, bed former | eleven | Field work | 1999, 2009 |  |
| Potato planter, potato digger | 3 | Field work | 1999, 2008, 2013 |  |
| Motor vehicle, trailers and cars | 15 | Transport work | 1998, 2005, 2015 |  |
| Loader, forklift | 5 | Loading work | 2005, 2013 |  |
| Sprayer, Fertilizer Machine, Spreader | 9 | Field work | 2007, 2009, 2013 |  |
| Chopper, feed dispenser | 5 | For livestock feeding | 2006, 2017 |  |
| Combine grain, potato harvester, forage harvester, vegetable harvester | 8 | Field work | 2008, 2011, 2019 |  |
| Trailer, semi-trailer | 6 | Transport work | 1990, 2006 |  |
| Mower | 2 | grass mowing | 2007 |  |
| Seeder, combined tillage implement | 4 | Sowing and tillage | 2010, 2012, 2018 |  |
| Rake, tedder , swath former | 3 | Field work (preparation and harvesting of hay) | 2009, 2016 |  |
| Pick-up scooter, telescopic loader | 2 | Preparation for laying vegetables for storage | 2013 |  |
| Baler | 2 | Forage harvesting | 2011 |  |
| Milking equipment "Parallel-4" | 2 | milking cows | 2011, 2013 |  |

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